

BEWHERE HOLDINGS INC.

MANAGEMENT DISCUSSION AND ANALYSIS

PERIOD ENDED SEPTEMBER 30, 2016

*Set out below is a review of the activities, results of operations and financial condition of BeWhere Holdings Inc. ("BEW", "BeWhere", or the "Company") for the period ended September 30, 2016. The discussion below should be read in conjunction with the Company's quarterly condensed interim financial statements for the period ended September 30 2016 and its audited consolidated financial statements for the year ended December 31 2015. Those financial statements are prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board. All dollar figures included in the following Management Discussion and Analysis ("MD&A") are quoted in Canadian dollars unless otherwise indicated. This MD&A has been prepared as at **November 25, 2016**. The Company is a reporting issuer in the provinces of British Columbia, Ontario and Alberta in Canada and is listed on the TSX Venture under the symbol BEW. Additional information related to the Company, is available on SEDAR at www.sedar.com.*

1. BACKGROUND AND CORE BUSINESS

BeWhere Holdings Inc. (formerly Greenock Resources Inc.) (the "Company" or "BeWhere Holdings") was incorporated on October 28, 2003 under the Ontario Business Corporations Act. On September 29, 2009, the Company received approval from the TSX Venture Exchange to change its name from Simberi Gold Corporation to Greenock Resources Inc. The Company was engaged in the exploration and evaluation of mining projects in the United States of America and in the Democratic Republic of Congo. On September 18, 2015, the Company entered into a letter of intent to acquire all the issued and outstanding securities of BeWhere Inc. ("Acquisition"). The Acquisition is an arm's-length transaction and constitutes a reverse takeover pursuant to the policies of the TSX Venture Exchange (Note 4). Subsequent to the period-end, on February 2, 2016 the Company received approval from the TSX Venture Exchange to change its name from Greenock Resources Inc. to BeWhere Holdings Inc.

The primary office of the Company is located at 3264 Lakeshore Blvd West, Etobicoke, Ontario M8V 1M4.

2. COMPANY

HIGHLIGHTS

Private Placement and Shares for Debt Settlement

On September 16, 2016, the Company closed its non-brokered private placement of 8,533,332 Units at a price of \$0.15 per Unit for gross proceeds of \$1,280,000. Of the total gross proceeds, \$200,000 was subscribed by Owen Moore and Chris Panczuk, directors and officers of the Company. Each Unit consists of one common share in the capital of the Company and one half share purchase warrant (a "Warrant"). Each full Warrant will entitle the holder to purchase one additional common share in the capital of the Company (a "Warrant Share") at a price of \$0.25 per Warrant Share, on or before September 15, 2019. The net proceeds from the Units will be used for general corporate working capital.

In addition to the private placement, the Company also retired \$80,000 of debt owed to Senior Management by issuing 533,333 common shares at a price of \$0.15 per share.

New Director

On August 25 2016, the Company announced the appointment of Mr. Greg Cameron to the Board of Directors. To facilitate the addition of Mr. Cameron to the Board, Mr. Peter George resigned his Board position.

Fleet Complete Partnership

On August 9, 2016, the Company announced the inclusion of its products onto the Fleet Complete telematics platform.

Sale of Subsidiaries

On February 3, 2016, the Company sold all of its shares in Arrowhead Gold Inc., New Congo Resources Development Company Inc., Alive International Holdings Inc., and Optima Pharmaceuticals Inc., for their combined book value of \$1.

Reverse Takeover Transaction

On February 8, 2016, the Company completed its reverse takeover transaction (the "RTO") with BeWhere, Inc., and the concurrent non-brokered private placement. On closing of the RTO, the Company acquired all of the issued and outstanding shares of BeWhere Inc.

The legal acquisition of BeWhere by the Company constitutes an asset acquisition as the Company does not meet the definition of a business, as defined in IFRS 3, Business Combinations. As a result of the RTO, statements of financial position have been adjusted for the elimination of the Company's share capital, reserves and accumulated deficit within shareholders' equity.

As a result of this asset acquisition, a listing expense of \$954,103 has been recorded. This reflects the difference between the estimated fair value of the BeWhere shares to the Company's shareholders less the net fair value of the assets of the Company acquired.

Options

On February 24, 2016, the Company announced that it has granted to certain directors and an officer of the Company options to purchase in the aggregate 999,000 Common Shares at an exercise price of \$0.15 per share, which options will expire on February 22, 2026. During the period ended September 30, 2016, the Company granted 100,000 stock options to a third-party as compensation related to its reverse takeover transaction. These options expire on February 4, 2018 and are exercisable at \$0.15 per share.

For the period ended September 30, 2016 the Company granted the following options:

	Number	Exercise price	Expiry Date
Stock options	100,000	\$0.15	Feb 3, 2018
	999,999	\$0.15	Feb 22, 2026
	460,000	\$0.18	April 4, 2019
	150,000	\$0.17	April 29, 2026
	50,000	\$0.15	May 16, 2019
	150,000	\$0.12	June 6, 2019
	<u>62,500</u>	\$0.12	June 15, 2026
	1,971,500		

As at September 30, 2016, share purchase warrants were outstanding as follows:

	Number	Exercise price	Expiry Date
Share purchase warrants	7,561,368	\$0.25	February 3, 2019
	<u>4,565,333</u>	\$0.25	September 14, 2019
	12,126,701		

Sales

During the period ended September 30, 2016, the Company continued to focus on the testing and roll out with its resellers. As such sales were \$137,551 during the nine months of 2016, (2015 - \$100,021) with \$41,538 coming in the quarter ended September 30, 2016. (September 30, 2015 - \$100,051)

3. SELECTED FINANCIAL INFORMATION

3.1 Results of Operations for the period ended September 30, 2016 compared to 2015

The loss for the nine-month period was (\$1,987,467) (2015 - \$21,914 income). A significant portion of the loss is attributable to a non-cash, one-time listing fee of \$954,103 which is associated with the Reverse Take Over transaction, and a valuation of \$244,627 in expenses relating to the issuance of stock options. The majority of these expenditures took place in the first quarter.

The loss for the three-month period ended September 30 2016 was (\$331,205) (2015 - \$58,182 income).

Individual items contributing to this increase in the net loss are as follows:

- In the nine-month period Consulting fees increased by \$238,605 (2015 - \$Nil) as the Company acquired as part of the RTO various consultants to promote the Company. \$91,094 of these expenditures were incurred in the third quarter 2016 (2015 - Nil).

- General and office expenses for the nine months were \$47,111 (2015 - \$17,889) because of the set up and establishment of work premises.
- Salaries and wages increased by \$343,105 to \$367,0996 (2015 – \$23,994) as the Company hired staff to assist in the delivery and sales of the product, established a Board of directors, and hired support staff. \$148,323 of these expenditures were incurred in the third quarter 2016 (2015 - \$7,998).
- Share based compensation for consultants and employees totaled \$244,627 (2015 - \$nil). \$5,964 of these expenditures were incurred in the third quarter 2016 (2015 - \$0).
- Listing expenses associated with the acquisition of Greenock Resources Inc. were \$954,103 and are non-cash in nature.

3.2 Cash flows for the three-month period ended September 30, 2016 compared to 2015

Cash outflows from operating activities decreased by \$979,923 to \$(897,709) (2015 – \$82,214 inflow) as the Company used the funds raised from the financing to fund pilot projects pay salaries, management consulting fees and build inventory.

Cash outflows from investing activities decreased by \$13,703 to \$ (109,622) (2015 - \$(123,325)) as a result of reduced development activities.

Cash inflows from financing activities increased to \$2,877,159 (2015 – \$158,694) from share proceeds from the February 4, 2016 and September 16, 2016 share offering.

3.3 Summary of quarterly results

	Q3 2016	Q2 2016	Q1 2016	Q3 2015	Q2 2015	Q1 2015
Net Sales	41,538	92,450	3,563	89,661	-	-
Net Income (loss)	(331,205)	(368,569)	(1,246,713)	58,182	(13,560)	(19,669)
Basic and diluted loss per share	(0.01)	(0.01)	(0.03)	0.05	(0.01)	(0.02)

3.4 Financial Position

The increase in cash of \$1,869,829 to \$1,986,904 (December 31, 2015 - \$117,075) is primarily due the Company completing two private placements which totaled \$3,029,951 in net cash during the period.

Receivables increased by \$83,400 to \$120,279 (December 31, 2015 - \$36,879) as the company commenced the roll out of its product to its customers.

Prepaid expenses of \$51,150 (December 31, 2015 - \$12,251). The Company prepaid for services, to assist in business development and the raising of funds.

Inventory increased to \$20,342 in 2016 to support the Company's sales and pilot projects (December 31, 2015 - \$1,167).

During the nine months ended September 30 2016 the company incurred \$69,076 in development expenditure (2015 - \$119,955)

Property, plant and equipment increased by \$23,993 (December 31, 2015 - \$nil).

Due to related parties decreased by \$152,492 to \$18,114 (December 31, 2015 - \$170,603), as the Company paid off amounts owed to related parties during the period. Of the funds associated with the decrease, \$150,000 were reinvested by the related parties in the February 4th 2016 private placement.

4. Liquidity and Capital Resources

At September 30, 2016, the Company had a working capital of \$1,930,646 including cash of \$1,986,903 as compared to a working capital deficit of \$249,740, including cash of \$117,075 at December 31, 2015.

The Company's continued development is contingent upon its ability to raise sufficient financing both in the short and long-term. There are no guarantees that additional sources of funding will be available to the Company; however, management is committed to pursuing all possible sources of financing in order to execute its business plan.

5. Outstanding Share Data

At the date of this MD&A the Company had 49,322,990 issued and outstanding common shares, 1,971,500 outstanding stock options and 12,126,701 outstanding share purchase warrants.

6. Off Balance Sheet Arrangements

At September 30, 2016, the Company had no material off-balance sheet arrangements such as guarantee contracts, contingent interest in assets transferred to an entity, derivative instruments obligations or any obligations that trigger financing, liquidity, market or credit risk to the Company.

7. Proposed Transactions

There are no proposed transactions at the date of this report that have not been disclosed.

8. Subsequent Events

On October 21, 2016, the Company announced the appointment of Mr. Mark Kohler to the Board of Directors. Mr. Kohler is a leader in the technology and financial services industry with over 29 years of experience as an investor, entrepreneur, senior executive, and board member at some of Canada's leading public and private organizations. He is currently Chairman & CEO of Exelerate Inc., an advisory group that provides strategic services to the technology, healthcare, and financial institutions sectors in both Canada and the US. Mr. Kohler is also a Chartered Professional Accountant, Chartered Accountant, and a designated ICD.D with the Institute of Corporate Directors.

On November 9, 2016, the Company announced the availability of its BeWhere Solution on the Geotab Marketplace, a go-to source for top organizations requiring GPS fleet management and telematics tracking solutions. The integration of the BeWhere Solution into the MyGeotab platform provides customers with immediate situational and historical awareness on the location and condition of their movable assets.

9. Related Party Transactions

The remuneration of the key management personnel, comprised of the directors and officers is as follows:

Paid management salaries of \$55,138 (September 30, 2015 - \$60,000) and accrued salary owing of \$50,000 (September 30, 2015 - \$60,000) to the CEO and director of the Company.

Paid management salaries of \$55,523 (September 30, 2015 - \$40,000) and accrued salary owing of \$50,000 (September 30, 2015 - \$60,000) to the COO and director of the Company.

Paid management salaries of \$52,569 (September 30, 2015 - \$Nil) to the CFO of the Company.

As at September 30, 2016 the due to related parties is \$18,111 (December 31, 2015 - \$170,603) due to related parties. These amounts are unsecured, non-interest bearing and payable on demand.

10. Critical Accounting Estimates

Critical accounting estimates

- i. Share-based payments is subject to estimation of the value of the award at the date of grant using pricing models such as the Black-Scholes option valuation model. The option valuation model requires the input of highly subjective assumptions including the expected stock price volatility. Because the Company's stock options have characteristics significantly different from those of traded options and because the subjective input assumptions can materially affect the calculated fair value, such value is subject to measurement uncertainty.
- ii. The determination of income tax is inherently complex and requires making certain estimates and assumptions about future events. While income tax filings are subject to audits and reassessments, the Company has adequately provided for all income tax obligations. However, changes in facts and circumstances as a result of income tax audits, reassessments, jurisprudence and any new legislation may result in an increase or decrease in our provision for income taxes.

- iii. The Company uses historical warranty claim information, as well as recent trends that might suggest that post cost information may differ from future claims. Factors that could impact the estimated claim information include the success of the Company's productivity and quality initiatives, as well as parts and labour costs. Actual claims costs may differ from management's estimates depending upon whether the actual claims costs were significantly different than the estimates.
- iv. Management reviews the useful lives of depreciable assets including property, plant and equipment and customer contracts at each reporting date based on the expected utility of the assets to the Company. Actual results, however, may vary due to technical obsolescence.

Greenock Resources Inc. completed an RTO with BeWhere Inc. on February 4th 2016, and concluded that the transaction did not qualify as a business combination as significant inputs and processes that constitute a business were missing. Refer to Note 4 for additional details.

Critical accounting judgments

- i. The determination that the Company will continue as a going concern for the next year.

11. Financial Instruments and Risk Management

Financial instruments are agreements between two parties that result in promises to pay or receive cash or financial instruments. The Company classifies its financial instruments as follows: cash is classified as a financial asset at FVTPL; GST/HST receivables as loans and receivables, and accounts payable and accrued liabilities as other financial liabilities, which are measured at amortized cost. The carrying value of these instruments approximates their fair values due to their short term to maturity.

The Company has exposure to the following risks from its use of financial instruments:

- Credit risk;
- Liquidity risk; and
- Market risk.

a) Credit risk

Credit risk is the risk that one party to a financial instrument will cause a financial loss for the other party by failing to discharge an obligation. The Company's cash is held in a Canadian financial institution. The Company does not have any asset-backed commercial paper.

The Company's receivables primarily consist of GST receivables due from the government of Canada. As at September 30, 2016, the Company's exposure to credit risk is minimal.

b) Liquidity risk

Liquidity risk is the risk that the Company will not be able to meet its financial obligations as they fall due. The Company currently settles its financial obligations out of cash. The ability to do this relies on the Company collecting its accounts receivable in a timely manner and by maintaining sufficient cash in excess of anticipated needs. At September 30, 2016 the Company's accounts payable and accrued liabilities were \$232,925 (December 31, 2015 - \$246,509).

c) Market risk

Market risk is the risk that changes in market prices, such as interest rates will affect the Company's income or the value of its holdings of financial instruments.

Interest rate risk

Interest rate risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market interest rates.

The risk that the Company will realize a loss as a result of a decline in the fair value of the short-term investments included in cash and cash equivalents is minimal.

Price risk

The Company is exposed to price risk with respect to commodity and equity prices. Equity price risk is defined as the potential adverse impact on the Company's earnings due to movements in individual equity prices or general movements in the level of the stock market. Commodity price risk is defined as the potential adverse impact on earnings and economic value due to commodity price movements and volatilities. The Company closely monitors commodity prices of gold, individual equity movements, and the stock market to determine the appropriate course of action to be taken by the Company.

As at September 30, 2016, the Company is not exposed to significant market risk.

12. Risk Factors

Prior to making an investment decision investor should consider the investment risks set out below and those described elsewhere in this document, which are in addition to the usual risks associated with an investment in a business at an early stage of development. The directors of the Company consider the risks set out below to be the most significant to potential investors in the Company, but are not all of the risks associated with an investment in securities of the Company. If any of these risks materialize into actual events or circumstances or other possible additional risks and uncertainties of which the Directors are currently unaware, or which they consider not to be material in relation to the Group's business, actually occur, the Group's assets, liabilities, financial condition, results of operations (including future results of operations), business and business prospects, are likely to be materially and adversely affected. In such circumstances, the price of the Company's securities could decline and investors may lose all or part of their investment.

Potential Acquisitions and Investments

The Company expects to continue acquiring or investing in businesses, products and technologies that expand or complement the Company's current business, products and services. Such acquisitions or investments may involve significant commitments of financial or other resources of the Company. There can be no assurance that any such acquisition or investment can be satisfactorily financed or, if acquired, will generate revenue, income or other returns for the Company, or that financial or other resources committed to such activities will not be lost. Such activities could also place additional strains on the Company's administrative and operational resources and its ability to manage growth.

Financial Condition, Liquidity, and Requirements Outlook

The Company's cash balance and working capital position are not adequate to sustain the Company's existing operations. If the Company is unable to continue to raise capital from issuances of shares, loans or by other means, its cash and working capital position could be affected.

Major Contracts

The Company has and may enter into major contracts that are complex and have several delivery milestones. These contracts are often subject to delay, change, revision and renewal. There is no guarantee that the Company can complete all activities on time and on budget and that the funding available will be adequate to meet adjustments to the contract. Failure by the Company to fulfill such contracts on a timely basis is a significant risk to the Company.

Risk to Reputation

Reputation is a critical asset in the investment industry. Potential damage to that reputation is a significant risk for the Company. Any of the risks identified herein could damage the Company's reputation, which in turn, could result in a lack of client or employee confidence, legal liability and difficulties in raising capital.

Risks Related to Investments

The Company intends to expand its operations and business by investing in additional businesses, products or technologies. Investments may involve a number of special risks, including diversion of management's attention, failure to retain key personnel, unanticipated events or circumstances, and legal liabilities. In addition, there can be no assurance that the businesses, products or technologies, if any, will achieve anticipated revenues and income. Investments could also result in potentially dilutive issuances of equity securities. The failure of the Company to manage its investment strategy successfully could have a material adverse effect on the Company's business, results of operations and financial condition.

Dependence on Key Personnel

The success of the Company is largely dependent on the performance of its key senior management employees. Failure to retain key employees and to attract and retain additional key employees with necessary skills could impact the Company's growth and profitability. The Company's progress to date in commercializing its proprietary products has been dependent, to a significant extent, on the skills of its senior management. The departure or death of certain members of the executive team could have an adverse effect on the Company. The Company has experienced changes in its management personnel and further changes may occur in the future. The Company may face transitional difficulties in connection with these changes, and there can be no assurance that the Company will be able to attract and retain highly-skilled and qualified personnel to replace employees who leave the Company.

Industry Growth

There can be no assurance that the market for the Company's existing products will continue to grow or that the Company will be successful in independently establishing markets for its products. If the markets in which the Company's products compete fail to grow or grow more slowly than the Company currently anticipates, or if the Company is unable to establish markets for its new products, the Company's operating results and financial condition could be adversely affected.

Economic Slowdown

From time to time markets have witnessed the weakening of global macro-economic conditions. This weakness could have adverse effects on the investments of the Company's ability to continue as a going concern.

Management of Future Growth and Expansion

Planned expansion of the Company's business and its future success will depend on its ability to manage growth as it expands its products and marketing capacities, which may place a significant strain on the Company's management resources, employees and operations, as well as its ability to finance such growth. To manage growth effectively, the Company will be required to continue to implement changes in certain aspects of its business, expand its operations, and develop, train, manage and assimilate an increasing number of management-level and other employees. If management is unable to manage growth effectively, the Company's business, prospects, financial condition and operating results could be affected. The Company does not have a history of mining operations and there is no assurance that it will produce revenue, operate profitably or provide a return on investment in the future.

Legislative, Insurance, Compliance Costs, Regulatory Action and Environment

To comply with various increasing and complex regulatory reporting and standards involves significant cost. Changes to securities regulatory standards, account policy, and compliance reporting could place an additional expense burden on the Company. Insurers may increase premiums as the Company's business continue to grow so future premiums for the Company's insurance policies, including directors' and officers' insurance policies, could be subject to increase.

13. Information regarding Forward Looking Statements

This MD&A contains certain forward-looking statements. Forward-looking statements include but are not limited to those with respect to the prices of gold and other metals, the estimation of mineral resources and reserves, the realization of mineral reserve estimates, the timing and amount of estimated future production, costs of production, capital expenditures, costs and timing of the development of new deposits, success of exploration activities, permitting time lines, currency fluctuations, requirements for additional capital, Government regulation of mining operations, environmental risks, unanticipated reclamation expenses, title disputes or claims and limitations on insurance coverage and the timing and possible outcome of pending litigation. In certain cases, forward-looking statements can be identified by the use of words such as "plans", "expects" or "does not expect", "is expected", "budget", "scheduled", "estimates", "forecasts", "intends", "anticipates" or "does not anticipate", or "believes" or variations of such words and phrases, or statements that certain actions, events or results "may", "could", "would", "might" or "will" be taken, occur or be achieved. Forward-looking statements involve known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of the Company to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements. Such risks and uncertainties include, among others; the actual results of current exploration activities, conclusions or economic evaluations, changes in project parameters as plans continue to be refined, possible variations in grade and or recovery rates, failure of plant, equipment or processes to operate as anticipated, accidents, labour disputes or other risks of the mining industry, delays in obtaining government approvals or financing or incompleteness of development or construction activities, risks relating to the integration of acquisitions, to international operations, and to the prices of gold and other metals. While the Company has attempted to identify important factors that could cause actual actions, events or results to differ materially from those described in forward-looking statements, there may be other factors that cause actions, events or results not to be as anticipated, estimated or intended. There can be no assurance that forward-

looking statements will prove to be accurate, as actual results and future events could differ materially from those anticipated in such statements. Accordingly, readers should not place undue reliance on forward-looking statements. The Company expressly disclaims any intention or obligation to update or revise any forward-looking statements, whether as a result of new information, future events or otherwise except as required by law.